



COMMONWEALTH of VIRGINIA

Department of Motor Vehicles

2300 West Broad Street

Richard D. Holcomb
Commissioner

Post Office Box 27412
Richmond, VA 23269-0001

June 5, 2014

CERTIFIED MAIL AND EMAIL

Joseph Okpaku, Manager, Public Relations
Lyft, Inc.
548 Market Street, #68514
San Francisco, California 94104

Re: Cease and desist unauthorized operations in Virginia

Dear Mr. Okpaku:

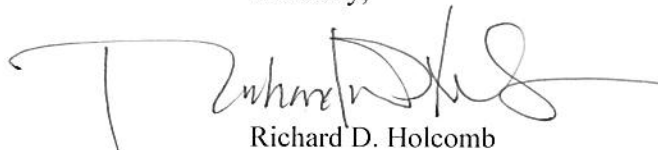
For over four months, the Virginia Department of Motor Vehicles (DMV) has alerted Lyft, Inc. (Lyft) of its requirement to obtain authority before operating in Virginia. DMV has educated Lyft about Virginia's passenger carrier laws, which apply to any business that receives compensation to provide or facilitate transportation. More recently, DMV assessed a civil penalty to Lyft after collecting evidence of specific instances of compensated transportation services. I am once again making clear that Lyft must cease and desist operating in Virginia until it obtains proper authority. Further, DMV will issue civil penalties to Lyft's drivers that do not have authority to provide transportation for compensation.

Virginia law requires for-hire passenger carriers to have proper operating authority. Although certain types of passenger carrier arrangements are excluded from this requirement, none of those exclusions applies to Lyft's operations. For example, *Va. Code* § 46.2-2000.1 contains an exclusion for ride-sharing arrangements; however, a separate statute sets out the requirements for ride-sharing arrangements. This statute defines ride-sharing arrangements as those which do not involve transporting passengers for profit. See *Va. Code* § 46.2-1400, *et seq.* Lyft's operations are not ridesharing arrangements as defined in Virginia law because Lyft receives compensation for its services.

As you know, DMV is actively studying Virginia's passenger carrier laws and business models such as Lyft. DMV has invited Lyft and other stakeholders to participate in this study and will produce a final report before the next legislative session. I strongly suggest that Lyft focus its resources on participation in this study rather than continue illegal operations in the meantime.

Finally, please alert your drivers in Virginia that DMV will enforce existing laws prohibiting illegal operations by companies such as Lyft and by individual drivers that lack authority to provide passenger transportation.

Sincerely,



Richard D. Holcomb